

SEACRET

COMPENSATION PLAN Effective July 27, 2021



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BECOMING A SEACRET AGENT

As a Seacret Agent, there are no complicated strategies to learn in order to achieve your financial goals.

Seacret provides Agents with the right tools, training and support to earn an additional income. All you have to do is simply share our innovative products with your friends, family and colleagues. Seacret Direct offers a comprehensive Compensation Plan with a variety of ways for Agents to build an income.

In fact, there is no limit to how much you can earn with Seacret. Your success is a direct result of your consistent efforts in building your team of Customers and Agents who do the same.

IT'S SIMPLE, REWARDING & FUN!

RETAIL CUSTOMER

Customers who purchase products at full retail price and are eligible for the following:

Retail Customer Incentives

- Birthday Coupon Code
- Seacret Wallet Credit: 1 point for every dollar spent on product
- Referral Credit: One-time product credit of \$10 per new Customer referred, who purchases \$99* or more

VIP CUSTOMER

VIP Customers are Customers who do one of the following:

- Accrue 500 points in a 12 month period
- Place a first-time order of at least \$99* Retail

VIP Customer Incentives

- Birthday Coupon Code
- 20% off Retail pricing
- Seacret Wallet Credit: 2 points for every dollar spent on product
- Referral Credit: One-time product credit of \$10 per new Customer referred who purchase \$99* or more

ELITE CUSTOMER

Elite Customers are Customers who accrue 2,000 points and place 4 or more orders in a 12-month period.

Elite Customer Incentives

- All VIP Customer benefits
- Free shipping
- Seacret Wallet Credit: 3 points for every dollar spent on product
- Birthday Coupon Code
- Referral Credit: One-time product credit of \$10 per new Customer referred who purchase \$99* or more

*Does not include tax or shipping.

INFLUENCER

Influencers are Customers who host Seacret Events for Agents and they can receive special rewards. Influencers are eligible for rewards when an Event has a minimum of 3 buying guests. Influencers are rewarded 3 different ways. Influencers receive an incentive of free product credit with no purchase necessary. Monthly Influencer Bonus Offers are available to our Influencers who host an event. These special product offerings are priced at more than 50% off VIP pricing. Influencers can receive Seacret products at half price.

Free Product Credit

Monthly Influencer Offer

Half Price Items

INFLUENCER REWARDS							
EVENT SALES*	FREE PRODUCT CREDIT**	MONTHLY INFLUENCER BONUS	HALF PRICE ITEMS***	NEW VIP CUSTOMER BONUS			
\$1 - \$249	\$O	1	0				
\$250 - \$499	\$30	1	1	One-time \$10 Wallet Credit			
\$500 - \$749	\$60	1	2	for each new VIP			
\$750 - \$999	\$140	1	3	who purchases \$99			
\$1000 - \$1249 *Every \$250 over \$1249=	\$190* Additional \$50!	1	5 max	USD or more. (On Future Orders)			

LIMIT ONE INFLUENCER BONUS PER EVENT WITH A MINIMUM OF 3 BUYING GUESTS. LIMITED QUANTITIES, WHILE SUPPLIES LAST.

All events must close within the same month the first order is placed. Cut off is the last day of the month @ 11:59 PM PT. The Influencer Order with free, half-price and Influencer Bonus Offer product redemptions will incur a \$9.99 shipping fee in the Continental US and Canada (shipping fee for Alaska, Hawaii and the US Territories is \$12.99).

AGENT

An Agent is an independent distributor of Seacret who is eligible to earn commissions. To become an Agent, you must be enrolled by another Agent and pay the \$49 initial registration fee which includes our online Welcome Kit. Once enrolled, there will be an annual fee of \$49 to be paid on each anniversary date of enrollment.

ACTIVE AGENT

To unlock most commissions, an Agent must be considered Active. Simply paying the annual registration fee does not make an Agent Active; to be considered Active, an Agent must do the following:

• To be considered Active, an Agent must either maintain 100 Total Personal Qualifying Volume (TPQV) in a 4-week period or have an active Club Seacret Membership

INACTIVE GRACE PERIOD

Should an Agent become NOT Qualified, they have 1 commission week to become Qualified again for volume to restore automatically. The volume will flush in the 2nd week of inactivity and will not restore if the order is placed in the 2nd week or later. Volume is defined as QV and CV.

COURTESY VOLUME RESTORATION

Agents can use a one-time volume restoration when they are inactive past their I week Inactive Grace Period as long as the request is received within 6 months of the occurrence. When this is done, volume from the last Active pay period is restored to the current week. Any volume produced or associated bonuses in a week that the Agent was inactive will not be restored.

^{*}Before tax, shipping & handling. Additional exclusions may apply. Maximum of \$490 reward dollars for party totals over \$2,500. **Redeemed on VIP price. ***Half-price items may be any product or collection in the line not including promotional items.

AN AGENT MUST BE ACTIVE TO EARN COMMISSIONS

THERE ARE 7 MAIN TYPES OF COMMISSION INCENTIVES

- 1. Personal Sales Commission
- 2. Product Credit
- 3. Team Commission
- 4. Customer Group Commissions
- 5. Leadership Match
- 6. Bonus Income (Rank Advancement + Lifestyle Cycle Bonuses)
- 7. Annual Travel

PERSONAL SALES INCOME

Two ways to earn

- 1. Wholesale to Retail: Buy Seacret products at Wholesale (Agent) pricing and sell at Retail pricing; earn 36%.
- 2. Sell products and earn 20% Personal Sales Commission on every Retail order, VIP order and Easy Reorder to qualify for monthly TPQV tiers and earn an extra bonus according to the chart below.

PERSONAL SALES COMMISSION (WOW BONUS)			
MONTHLY TPQV*	TOTAL % PAID OF MONTHLY COMMISSIONABLE TOTAL		
1-799	20%**		
800 - 1,199	20% + 3% = 23%***		
1,200 - 1,599	20% + 5% = 25%***		
1,600 - 1,999	20% + 7% = 27%***		
2,000+	20% + 10% = 30%***		

Sales commission income does NOT include sales from promotions, half-price items, business supplies, Wallet Dollars, or promotion codes.

*Please note that \$2 per item is deducted from sales total for commissions. **Get your 20% Personal Sales Commission weekly on your Customer orders. For Agents, 20% is the discount received with Agent product pricing. ***Receive the additional 3-10% commission monthly, deposited the week of the 15th of the next month.

PRODUCT CREDIT

Offered to support the replenishment of products for demonstrations Share and sell Seacret products and develop a customer base

• Achieve 300 Customer QV or more from all customer orders in a calendar month and earn Product Credit according to the chart below.

PRODUCT CREDIT				
MONTHLY CUSTOMER QV	% ON MONTHLY COMMISSIONABLE TOTAL			
300 + QV	20% (Maximum \$500)			

Product Credit is applied the following month on the 15th as a Wallet Credit. Unused credit is banked from month-to-month as long as the Agent remains Active.

TEAM COMMISSION

A Team Commission is generated every time an Agent accumulates 300 CV in one team (it does not matter which one) and 600 CV in the other one. This is called a Cycle. Qualified Agents earn \$45 USD for every cycle. Agents can earn on up to 555 cycles in a single week or \$24,975 in Team Commission Earnings. Any unused commissionable volume (CV) is carried forward to the next week

PERIOD	RANK	PAID RANK	CARRY FORWARD LEFT GROUP VOLUME	CARRY FORWARD RIGHT GROUP VOLUME	NEW LEFT GROUP VOLUME	NEW RIGHT GROUP VOLUME	TOTAL LEFT GROUP VOLUME	TOTAL RIGHT GROUP VOLUME	LESSER TEAM CYCLE
Week 213	Bronze	Bronze	50	391	0	-424	50	-33	0
Week 212	Active	Bronze	550 룾	300 🗸	1300	3691	1850	3991	1800
Week 211	Agent	Active	0	0	550	300	550	300	0

Team commission payout hypothetical example

In Week 211 of the above example, the Agent is not eligible to receive a Team Commission, because a cycle was not achieved, nor were the minimum volume requirements. The volume for both legs then carries forward to Week 212.

In Week 212, the Agent's left and right legs increased their volume by 1,300, and 3,691, respectively. This new volume is then added to the carry forward volume from the previous week, making the total Left Group Volume 1,850 and the total Right Group Volume 3,991. The Agent is now eligible for a Team Commission as multiple Binary Cycles were achieved. Since Binary Cycles are in increments of 300 / 600, the Agent in this example will have CV equal to 6 Cycles of 300/600, as a Bronze Qualified Agent the Agent will receive \$45 for each cycle, for a Total of \$270 USD.

6 CYCLES X \$45 USD = \$270 TEAM COMMISSION

Since 1,800 Left Group Volume and 3,600 Right Group Volume was used for the Binary Cycle in Week 212, those amounts are deducted from the total left and right group volumes and the remainders carry forward to Week 213 (50 volume and 391 volume, respectively). Team Commission is paid out each week there is a Binary Cycle.

Negative/Dropped Volume

In the above example, the Agent had a new Right Group Volume of -424 in week 213. Negative volume, or a decreased amount of volume, is due to a return somewhere in the Agent's Binary Tree.

When an order in the Binary Tree is placed, the CV is deposited into the appropriate leg. When an order is returned, the CV is debited from the appropriate leg, which creates a drop in the Agent's volume and sometimes creates a negative number.



BUILDER BONUS

Earn the following bonus when you Double cycle in a week

Introducing Seacret's new Builder Bonus, a bonus that is directly paid on the cycles generated from your Team Commissions WEEKLY! The Builder Bonus takes the core of Seacret family to the next level. When your Team takes off, everyone benefits. Every time your Personal Agents Cycle in Team Commissions, you can potentially earn up to \$500. At the end of the commissions week, the total cycles are applied to the Builder Bonus Tier system to determine the payout.

Requirements for the Builder Bonus

• Be an Active and Qualified Seacret Agent

BUILDER BONUS						
CYCLE TIER	CYCLES	CYCLE LF BONUS				
	1	-				
Builder Bonus 100	2	\$100				
Builder Bonus 200	3	\$200				
Builder Bonus 300	4	\$300				
Builder Bonus 400	5	\$400				
Builder Bonus 500	6+	\$500				

LEADERSHIP CHECK MATCH BONUS

Paid As Bronze or higher Agents are eligible to receive a Leadership Check Match for simply helping other Agents achieve success. The Leadership Check Match enables you to earn up to 20% on the Team Commission of Agents that you help achieve Bronze Rank or higher within your enroller tree.

Requirements for Leadership Check Match Bonus

- Be an Active and Qualified Seacret Agent
- Be Paid As Bronze or higher
- Have a Bronze or higher Agent in your enroller tree

Leadership Checkmatch Payout

Earn up to 20% on the dollar amount earned from the Team Commission Binary Cycle of Agents that are ranked Bronze or higher in your openline tree in accordance to the chart below.

GENERATION	BRONZE	ROYALE	SILVER	GOLD	PLATINUM	RUBY	DIAMOND & HIGHER
1	20%	20%	20%	20%	20%	20%	20%
2			10%	10%	10%	10%	10%
3					10%	10%	10%
4							10%

Leadership Checkmatch Example

In Week 215, Tom is a Gold Agent, who is the direct enroller of Bronze Agent Jill. Jill directly enrolled Royale Agent Mary, who directly enrolled Bronze Agent John.

For Week 215, Royale Agent Mary has a Binary Match of 900 to 1,800 which produces her a Team Commission of \$135. In the same week, Bronze Agent John has a Binary Match of 2,100 to 4,200 which produces him a Team Commission of \$315 (see Team Commissions).

As a "paid as" Gold Agent, Tom is eligible for a Leadership Check Match Bonus. Since Tom is a Gold Agent and eligible to receive this bonus for 2 generations, he will receive 20% of the dollar amount of Mary's payout, and 10% of the dollar amount of John's payout.

Payout from Mary: $$135 \times 20\% = 27 Leadership Check Match Payout from John: $$315 \times 10\% = 31.50 Leadership Check Match Total Leadership Check Match Payout for Tom = \$58.50

In the above example, if Tom were only ranked Bronze or Royale, he would still receive a \$30 Leadership Check Match Bonus for Mary's Team Commission payout, but not for John. This is because Bronze and Royale Agents are only eligible for 1 generation of Leadership Check Match Bonuses.



CUSTOMER GROUP COMMISSIONS

Requirements

Paid as Royale or Higher Agent in the previous week with 500 TPQV.

Earn

- Earn an extra percentage of ALL QV from all customer orders in your Enroller Tree, down to the next paid as Royale Agent (from the previous week) in your team
- As you advance in rank you qualify for a higher percentage per the chart below
- At the SILVER rank, you unlock a commission on a 1st Generation Royale or higher Agent
- As you advance in rank, the Generation Bonus percentage increases per the chart below

CUSTOMER GROUP COMMISSIONS						
ROYALE 1 ST GEN	PERSONAL GROUP %	1⁵⊺ GEN %				
Royale	7%					
Silver	8%	3%				
Gold	9%	4%				
Platinum+	10%	5%				

(Your personal volume doesn't count)



RANK ADVANCEMENT

When you achieve the rank of Bronze Agent, you will be eligible for the first of many Rank Advancements. Each time you advance, your commissions has the opportunity to increase.

Requirements for Rank Advancement Bonuses

- Be an Active and Qualified Seacret Agent
- Close a pay week with the requirements of the next rank

RANKADVANCEMENT						
ACTIVE AGENT (100 TPV)	LEFT TEAM (4 WK QV)	RIGHT TEAM (4 WK QV)				
Bronze	2,000	2,000				
Royale	5,000	8,000				
Silver	8,000	8,000				
Gold	14,000 + Bronze	14,000 + Bronze				
Platinum	20,000 + Bronze	20,000 + Bronze				
Ruby	40,000 + Silver	40,000 + Silver				
Diamond	80,000 + Gold	80,000 + Gold				
Blue Diamond	200,000 + Platinum	200,000 + Platinum				
Red Diamond	400,000 + Ruby	400,000 + Ruby				
Crown	800,000 + Diamond	800,000 + Diamond				
Crown Royale	2,000,000 + Blue Diamond	2,000,000 + Blue Diamond				

 * Acheive Crown Royale for the first time and receive a Rank Advancement Bonus of \$1,000,000

Crown Royale Installment Payment Schedule

RANK	TOTAL RANK BONUS	INSTALL AMOUNT	INSTALL	INSTALL QUALIFICATIONS
Crown				1st Installment – Earned on Achievement
Royale	\$1,000,000	412	\$83,333	2nd-12th Installment – Earned with every additional weeks qualified. *104 weeks to qualify

Achieved Rank (or High Rank) VS. Paid Rank

Your "Paid Rank" is determined by where you close out each business week. It is entirely possible to move down ranks. For example, you may achieve the rank of Crown Agent at the end of the week, but drop back down to Red Diamond in the following week.

Once you achieve a rank, that becomes your "Achieved

Rank." Your Achieved Rank never decreases, regardless of what your "Paid Rank" is. For example, even though you may have achieved the rank of Crown Agent one week, but dropped down to Red Diamond the following week, you will always be recognized as a Crown Agent in the eyes of the Seacret Family.

KICKSTART PROGRAM

Purchase Agent Product Packs and receive first Customer Gratitude Offers

Agent Product Packs are available to new and existing Agents to kickstart and grow business. Gratitude Offers only apply to the first purchase of each Product Pack. The Gratitude Offer links will be available in the Back Office (under My Gratitude Offers) and will remain available for the first full 7 weeks after the pack was purchased.

AGENT PRODUCT PACKS (Optional)	AGENT PRICE	QV/CV	CUSTOMER GRATITUDE OFFERS *
Skincare Pack	\$300	300/150	5
Traveler Pack	\$300	300/150	
Wellness Pack	\$300	300/150	5
Business Builder Pack	\$550	500/225	8
Foundational Skincare Pack	\$420	375/187	6
Spa Pack	\$475	450/225	6
Age Defying Skincare Pack	\$550	550/275	8
Have it All Pack	\$1,950	2000/900	30

Note: The purchase of any Agent Product Pack is optional and not required to become an Independent Agent with Seacret.

Gratitude Offers for first time Customers

First Time Customer Gratitude Offers in Agent Product Packs are special offers exclusively for Agents to offer to their first-time Customers. In turn, Customers receive 20% off VIP price of Life by Seacret Collections and 50% off VIP price of one Collection Bonus Item, plus have the one-time option to lock in this great value by selecting Easy Reorder. Gratitude Offers are intended for Agents to kickstart their Customer base. Gratitude Offer Links are found in the Back Office (under My Gratitude Links) and Agents must extend Gratitude Offers, plus Customers must use Gratitude Offers, within the first for 7 weeks of the Agent's purchase of the pack.

Star Qualified

- The Agent Qualifying Has Enrollment + 4 weeks to Become Star Qualified
- All initial Orders to qualify for the 300 TPQV total must occur in the Enrollment Week + 1
- For the DOB, Agent Initial Orders are for product based purchases and do not include Registration Fees, or Club Seacret Membership purchases. QV from these purchases are included for the 300 TPQV Agent requirement
- Star calculates after the Qualification's timeframe: New Agents Enrollment Week + 1

QUALIFICATION STANDARDS

- 1. Personally have 300 TPQV in the enrollment week of Enrollment +4 (can be cumulative orders in the Enrollment Week + 4)
- 2. Personally Sponsor 2 Agents with an initial order of 300 TPQV or more
 - a. Two New Agents with 300 TPQV or more Initial order
 - b. Cumulative over a set of orders is allowed if they are within the Qualifications timeframe. *Qualification's timeframe: New Agents Enrollment Week + 1

PAYOUT

- 1. Once the the above 2 qualifications are completed, the Agent is STAR qualified and will receive 10% of the 2 Agents initial orders and can continue to Earn Direct Order Bonuses (DOB) on every New enrollment of 300 TPQV or above going forward
- 2. Payment is on the Sub-total of all Orders that make the 300 TPQV
 - a. The Initial orders do not include applicable items Club Seacret and Resignation Fees
- 3. Payment of the Star Bonus is always delayed a week in conjunction with the Enrollment + 1 qualifications timeline
- 4. All Payments are released at the +1 week, meaning if Agent A qualifies for the Star bonus and gets additional new Agents with orders over 300 TPQV they will be included in the initial payout

Qualify at Bronze and you'll earn it forever

- Highest Rank Bronze to Earn Star Direct Order Bonus on Single enrollments
- 300 TPQV in initial week + 1

DIRECT ORDER BONUS RESET

Seacret will offer all currently Active Agents the ability to take part in this promotion at its launch. Active Agents with Seacret will be able to Qualify for the New DOB and Rising Star Bonus, who have a start date prior to July27th.

Rising Star Bonus

HELP 2 GET 2

Help Two of your Personal Enrolled Agents Get Star Qualified and receive \$240.

GET 4 MORE AFTER STAR QUALIFIED

Personal Sponsor a total of 6 new Agents with an Order of 300 TPQV or more and earn \$240.

- 1. Includes the Two personal Agents that got you Star qualified
- 2. An additional 4 and your Rising Star Qualified
 - a. This can only be performed in the First 5 Weeks (Enrollment Week + 4) of a New Agent enrollment Date
 - b. No limit to how many times it can be achieved
- 3. Current Agents can participate in the rising Star Bonus by completing the Process from the Start date of the Program (July 27, 2021)
 - a. They Must complete every aspect of the program as a new Agent would
 - b. Must be all new enrollments

Royale Bonus

Qualified Royale can receive \$30 when their direct downline achieves star qualifications.

ROYALE UPLINE PAYMENT

When your Personal Enrolled Agents become Star Qualified and earn the DOB Pay out, the First Upline Royale (Or higher) will earn a \$30 Bonus!

- 1. The Bonus will look upline (Enrollment Leg) for the First Paid As Rank Royale or Higher
 - a. The Direct Enroller can be the first Royale
- 2. The Royale Bonus can only be earned once per personal enrollment
 - a. The enrolling Agent can earn multiply times as long as it's off Unique Agents

ANNUAL TRIPS, CONFERENCES & LEADERSHIP

Annual Trips

Qualify and enjoy exotic vacations around the world to places like Fiji and Hawaii.



Annual Conferences

Attend the Seacret Annual Conference and receive training and leadership development.



All commissions are processed on a weekly basis. A "Commission Week" is considered the period of time between 12:00 AM Pacific Time on a Tuesday, through 11:59 PM Pacific Time the following Monday. All bonuses earned during that period of time will pay out together.

COMMISSION PAYMENT METHODS

Agents receive their commissions through Seacret Pay. With Seacret Pay, we will transfer your commissions directly to your Seacret Pay account, however, a minimum of \$22 must be earned before it can be transferred. Once the funds are in your account, you may elect to transfer the funds directly to your bank account, or load the funds onto a pay card that can be used like a debit card.

SIGNING UP FOR SEACRET PAY

To sign up for Seacret Pay, log in to your Backoffice and select the Gear Icon in the upper left corner near your name. From the menu that appears, select Seacret Pay (FIGURE A) From here, you will see a series of on-screen prompts that will guide you through the process.

COMMISSION PAYOUT

Weekly Payout – All commission is paid out through weekly Seacret Pay transfers. All commissions earned during a commission week are added together and paid to the Agent in one lump sum. Commissions are processed on the 2nd Friday following the close of the commission week.

SEACRET



FIGURE A

UNDERSTANDING YOUR COMMISSIONS

Should you have questions regarding your commissions, you can simply log in to your Backoffice to see what you're being paid. Once you log in, click on the "My Business" tab on the left side of your Backoffice. From there, you can either click "My Commissions" or "My Earnings." (FIGURE B)

You will see a week-by-week breakdown of your weekly earnings. Selecting a specific week in the "Weekly Commissions" viewer will allow you to see a further breakdown of the types of bonuses and commissions you earned during that week.

Please note that fluctuation may occur in "Real-time Commissions" as a result of changes in your team, returned or canceled orders, and other factors. Commission and Bonus payout amounts are not final until a commission period is closed and accepted.

Should you have any additional questions about your commissions, please contact your Agent or our support team at support@seacretdirect.com.



FIGURE B

ACTIVE AGENT

To be considered Active, an Agent must either maintain 100 Total Personal Qualifying Volume (TPQV) in a 4-week period or have an active Club Seacret Membership.

AGENT

A person or business entity that is enrolled in SEACRET. Agents are entered in the database with their own user ID number. An Agent may enroll other Agents into SEACRET and acquire Retail Customers and VIP/Elite Customers.

AUTO-SHIP

This is a future recurring order Agents typically have scheduled at a frequency of their choosing.

BINARY CYCLE

A Binary Cycle occurs when a minimum of 300 lesser group volume is produced with 600 greater group volume—an Agent is paid \$45. An Agent must be Active and Qualified. Binary Cycles are in increments of 300 on the lesser leg and doubled on the greater leg. Possible cycles: 300 to 600; 600 to 1,200; 900 to 1,800; and so on.

BINARY TREE

The Binary Tree begins with the Agent and includes their entire downline. An Agent can have a maximum of 2 legs in the Binary tree–referred to as a Left Leg or Left Group and a Right Leg or Right Group. When an Agent enrolls a New Agent, they can be placed into either the Left Group or the Right Group.

BINARY TREE DOWNLINE

All first-level Agents in the Binary Tree and their first-level Agents, and so on, until the end of the Binary Tree is reached.

COMMISSION WEEK

A weekly Commission Period begins Tuesday morning at 12:00 AM Pacific Time and ends the following Monday night at 11:59 PM Pacific Time.

COMMISSIONABLE VOLUME (CV)

Commissionable Volume are points assigned to each product/ set and is the volume that goes into the left group and right group volumes and is used for determining bonuses and commissions. CV does not always equal QV, as CV is reduced for products sold at a reduced price.

CUSTOMER GROUP

All personally enrolled customers (retail and VIP) and customers of those customers to the end of the line of enrollment.

CUSTOMER GROUP VOLUME

The sum of all QV over the last 4 weeks from an Agent's Customer Group Retail and VIP Customer orders.

EASY RE-ORDER

This is a future recurring order Customers typically have scheduled at a frequency of their choosing.

ENROLLER TREE

The Enroller Tree begins with the Agent and includes anyone enrolled below them. An Agent can have an unlimited number of legs in the Enroller tree.

ENROLLER TREE DOWNLINE

All first-level Agents in the Enroller Tree and their first-level Agents, and so on, until the end of the Enroller Tree is reached.

LEFT GROUP VOLUME (LGV)

The accumulation of CV from all product orders placed by Retail Customers, VIP/Elite Customers, and Agents that are placed in the downline of the Agent's left leg (in the Binary Tree, excluding personally enrolled Retail and VIP/Elite Customers). An Agent must be Active to accumulate LGV.

LESSER VOLUME LEG

The left leg or right leg of an Agent's Binary Tree that has the lesser amount of CV in a given period.

PERSONAL VOLUME (PV)

The sum of QV over the last 4 weeks (the current week plus the previous 3) from an Agent's personal transactions. PV does NOT include QV from VIP/Elite Customers.

QUALIFIED

A agent is considered Qualified when they achieve 200 TPQV.

QUALIFYING VOLUME (QV)

These are points assigned to each product/set and is used to determine Active status and Rank Advancement and other promotions and bonuses. One (I) QV does not correlate to a specific dollar amount, as QV is used across all markets and currencies.

RIGHT GROUP VOLUME (RGV)

The accumulation of CV from all product orders placed by Retail Customers, VIP/Elite Customers, and Agents that are placed in the downline of the Agent's Right Leg (in the Binary Tree, excluding personally enrolled Retail and VIP/Elite Customers). An Agent must be Active to accumulate RGV.

TOTAL PERSONAL QUALIFYING VOLUME (TPQV)

The sum an Agent's QV from VIP/Elite Customers, Retail Customers, and personal purchases of the Agent. (Includes all customers in your customer group) in the current week.

TPQV 4

The sum an Agent's QV from VIP/Elite Customers, Retail Customers, and personal purchases of the Agent at the wholesale price. (Includes all customers in your customer group) in the previous 4 week (current week + previous 3).

TPQV 7

The sum an Agent's QV from VIP/Elite Customers, Retail Customers, and personal purchases of the Agent at the wholesale price. Includes all Customers in your customer group for current week plus first full 7 weeks (week of enrolment + full 7 weeks).

The income representations and examples set forth in this document are hypothetical examples that are intended to explain the components and operation of the Searet Direct Compensation Plan. These hypothetical examples are not representative of the income, if any, that you may earn as a Searet Agent through the Searet Direct Compensation Plan. These figures should not be considered as guarantees or projections of your actual earning or profits. Any guarantee of earnings, whether made by Searet Direct or a Searet Agent, would be misleading. Success with Searet Direct results only from successful sales efforts, which require hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.