



# OPPORTUNITY BY SEACRET™

## COMPENSATION PLAN

EFFECTIVE JANUARY 12, 2021





## CONTENTS

### **1. Introduction**

### **2. Types of Seacret Accounts**

- 2.1 Retail Customer
- 2.2 VIP Customer
- 2.3 Elite Customer
- 2.4 Influencer
- 2.5 Agent
  - 2.5.1 Active Agent

### **3. Commissions**

- 3.1 Personal Sales Commission
- 3.2 Product Credit
- 3.3 Team Commission
- 3.4 Customer Group Commissions
- 3.5 Rank Advancement Bonus
- 3.6 Leadership Check Match
- 3.7 Lifestyle Bonus
- 3.8 Kickstart Program And Mission Mentor Bonuses
- 3.9 Annual Trips, Conferences, and Leadership Events

### **4. Receiving Your Commission**

- 4.1 Commission Payment Methods
- 4.2 Commission Payout
- 4.3 Understanding Your Commission

### **5. Seacret Terms & Definitions**

# 1. INTRODUCTION



As a Seacret Agent, there are no complicated strategies to learn in order to achieve your financial goals. Seacret provides Agents with the right tools, training, and support to earn an additional income. All you have to do is simply share our innovative products with your friends, family, and colleagues.

Seacret Direct offers a comprehensive Compensation Plan with a variety of ways for Agents to build an income.

In fact, there is no limit to how much you can earn with Seacret. Your success is a direct result of your consistent efforts in building your team of Customers and Agents who do the same.

**IT IS SIMPLE, REWARDING, AND FUN!**

# 2. TYPES OF SEACRET ACCOUNTS



## 2.1 Retail Customer

Customers who purchase products at full retail pricing and are eligible for the following:

### Retail Customer Incentives:

- Seacret Wallet Credit: 1 point for every dollar spent on product
- Birthday Coupon Code
- Referral Credit: One-time product credit of \$10 per new Customer referred, who purchases \$99\* or more

## 2.2 VIP Customer

**VIP Customers are Customers who do one of the following:**

- Accrue 500 points in a 12 month period
- Place a first-time order of at least \$99\* Retail

### VIP Customer Incentives:

- 20% off Retail pricing
- Seacret Wallet Credit: 2 points for every dollar spent on product
- Birthday Coupon Code
- Referral Credit: One-time product credit of \$10 per new Customer referred who purchase \$99\* or more

## 2.3 Elite Customer

Elite Customers are Customers who accrue 2,000 points and place 4 or more orders in a 12-month period.

### Elite Customer Incentives:

- All VIP Customer benefits
- Free shipping
- Seacret Wallet Credit: 3 points for every dollar spent on product
- Birthday Coupon Code
- Referral Credit: One-time product credit of \$10 per new Customer referred who purchase \$99\* or more

\*Does not include tax or shipping.

# 2. TYPES OF SEACRET ACCOUNTS



## 2.4 Influencer

Influencers are Customers who host Seacret Events for Agents with the incentive of free product credit with no purchase necessary. Influencers are eligible for rewards when an Event has a minimum of 3 buying guests and are rewarded 4 different ways. *Monthly Influencer Bonus Offers are available to our Influencers who host an event. These special product offerings are priced at more than 50% off.*

- Free Product Credit
- Monthly Influencer Bonus
- Half Price Items
- VIP Customer Bonus

INFLUENCER REWARDS				
Event Sales*	Free Product Credit**	Monthly Influencer Bonus	Half Price Items***	New VIP Customer Bonus
\$1 - \$249	\$0	1	0	
\$250 - \$499	\$30	1	1	
\$500 - \$749	\$60	1	2	
\$750 - \$999	\$140	1	3	
\$1000 - \$1249 *Every \$250 over \$1249=	\$190* Additional \$50!	1	5 max	<i>One-time \$10 Wallet Credit for each new VIP Customer referred who purchases \$99 USD or more. (On Future Orders)</i>

LIMIT ONE INFLUENCER BONUS PER EVENT WITH A MINIMUM OF 3 BUYING GUESTS. LIMITED QUANTITIES, WHILE SUPPLIES LAST.

**All events must close within the same month the first order is placed. Cut off is the last day of the month @ 11:59 PM PT.**

The Influencer Order with free, half-price and Influencer Bonus Offer product redemptions will incur a \$9.99 shipping fee in the Continental US and Canada (shipping fee for Alaska, Hawaii and the US Territories is \$12.99).

\*Before tax, shipping & handling. Additional exclusions may apply. Maximum of \$490 reward dollars for party totals over \$2,500.  
\*\*Redeemed on VIP price.  
\*\*\*Half-price items may be any product or collection in the line not including promotional items.

## 2.5 Agent

An Agent is an independent distributor of Seacret who is eligible to earn commissions. To become an Agent, you must be enrolled by another Agent and pay the \$49 initial registration fee which includes our online Welcome Kit. Once enrolled, there will be an annual fee of \$49 to be paid on each anniversary date of enrollment.

### 2.5.1 Active Agent

To unlock most commissions, an Agent must be considered Active. Simply paying the annual registration fee does not make an Agent Active; to be considered Active, an Agent must do the following:

- To be considered Active, an Agent must maintain 100 Total Personal Qualifying Volume (TPQV) in a 4-week period.

#### INACTIVE GRACE PERIOD

Should an Agent become inactive, they have 1 commission week to become Active again for volume to restore automatically. The volume will flush in the 2nd week of inactivity and will not restore if the order is placed in the 3rd week or later.

#### COURTESY VOLUME RESTORATION

Agents can use a one-time volume restoration when they are inactive past their 1 week Inactive Grace Period as long as the request is received within 6 months of the occurrence. When this is done, volume from the last Active pay period is restored to the current week. Any volume produced or associated bonuses in a week that the Agent was inactive will not be restored.

# 3. COMMISSIONS



An Agent must also be Active to earn commissions.

**There are a total of 8 main types of commission incentives:**

1. Personal Sales Commission
2. Product Credit
3. Team Commission
4. Customer Group Commissions
5. Leadership Match
6. Bonus Income (Rank Advancement + Lifestyle Bonuses)
7. Kickstart Program and Mission Mentor Bonuses
8. Annual Travel

## 3.1 Personal Sales Income

**TWO WAYS TO EARN:**

1. Wholesale to Retail: Buy Seacret products at Wholesale (Agent) pricing and sell at Retail pricing; earn 36%.
2. Sell products and earn 20% Personal Sales Commission on every Retail order, VIP order and Easy Reorder to qualify for monthly TPQV tiers and earn an extra bonus according to the chart below:

PERSONAL SALES COMMISSION (WOW BONUS)	
MONTHLY TPQV*	TOTAL % PAID OF MONTHLY COMMISSIONABLE TOTAL
1-799	20%**
800 - 1,199	20% + <b>3%</b> = 23%***
1,200 - 1,599	20% + <b>5%</b> = 25%***
1,600 - 1,999	20% + <b>7%</b> = 27%***
2,000+	20% + <b>10%</b> = 30%***

\*Please note that \$2 per item is deducted from sales total for commissions.

\*\*Get your 20% Personal Sales Commission weekly on your Customer orders. For Agents, 20% is the discount received with Agent product pricing.

\*\*\*Receive the additional 3-10% commission monthly, deposited the week of the 15th of the next month.

*Sales commission income does NOT include sales from promotions, half-price items, business supplies, Wallet Dollars, or promotion codes.*

## 3.2 Product Credit

*Offered to support the replenishment of products for demonstrations*

Share and sell Seacret products and develop a customer base.

- Achieve 300 Customer QV or more from all customer orders in a calendar month and earn Product Credit according to the chart below:

PRODUCT CREDIT	
MONTHLY CUSTOMER QV	% ON MONTHLY COMMISSIONABLE TOTAL
300 + QV	20% (Maximum \$500)

Product Credit is applied the following month on the 15th as a Wallet Credit. Unused credit is banked from month-to-month as long as the Agent remains Active.



# 3. COMMISSIONS



## 3.3 Team Commission

A Team Commission is generated every time an Agent accumulates 300 CV in one team (it does not matter which one) and 600 CV in the other one. This is called a Cycle. Qualified Agents earn \$45 USD for every cycle. Agents can earn on up to 555 cycles in a single week or \$24,975 in Team Commission Earnings. Any unused commissionable volume (CV) is carried forward to the next week

### TEAM COMMISSION PAYOUT HYPOTHETICAL EXAMPLE

Period	Rank	Paid Rank	Carry Forward Left Group Volume	Carry Forward Right Group Volume	New Left Group Volume	New Right Group Volume	Total Left Group Volume	Total Right Group Volume	Lesser Team Cycle
Week 213	Bronze	Bronze	50	391	0	-424	50	-33	0
Week 212	Active	Bronze	550	300	1300	3691	1850	3991	1800
Week 211	Agent	Active	0	0	550	300	550	300	0

In Week 211 of the above example, the Agent is not eligible to receive a Team Commission, because a cycle **was not** achieved, nor were the minimum volume requirements. The volume for both legs then carries forward to Week 212.

In Week 212, the Agent's left and right legs increased their volume by 1,300, and 3,691, respectively. This new volume is then added to the carry forward volume from the previous week, making the total Left Group Volume 1,850 and the total Right Group Volume 3,991. The Agent is now eligible for a Team Commission as multiple Binary Cycles were achieved. Since Binary Cycles are in increments of 300 / 600, the Agent in this example will have CV equal to 6 Cycles of 300/600, as a Bronze Qualified Agent the Agent will receive \$45 for each cycle, for a Total of \$270 USD.

### 6 Cycles X \$45 USD = \$270 TEAM COMMISSION

Since 1,800 Left Group Volume and 3,600 Right Group Volume was used for the Binary Cycle in Week 212, those amounts are deducted from the total left and right group volumes and the remainders carry forward to Week 213 (50 volume and 391 volume, respectively). Team Commission is paid out each week there is a Binary Cycle.

### NEGATIVE/DROPPED VOLUME

In the above example, the Agent had a new Right Group Volume of -424 in week 213. Negative volume, or a decreased amount of volume, is due to a return somewhere in the Agent's Binary Tree.

When an order in the Binary Tree is placed, the CV is deposited into the appropriate leg. When an order is returned, the CV is debited from the appropriate leg, which creates a drop in the Agent's volume and sometimes creates a negative number.

# 3. COMMISSIONS



## 3.4 Customer Group Commissions (formerly Team Customer Bonus)

### REQUIREMENTS:

Paid as Royale or Higher Agent in the previous week with 500 TPQV

### EARN:

- Earn an extra percentage of ALL QV from all customer orders in your Enroller Tree, down to the next paid as Royale Agent (from the previous week) in your team
- As you advance in rank you qualify for a higher percentage per the chart below.
- At the SILVER rank, you unlock a commission on a 1st Generation Royale or higher Agent
- As you advance in rank, the Generation Bonus percentage increases per the chart below.

CUSTOMER GROUP COMMISSIONS		
ROYALE 1 <sup>ST</sup> GEN	PERSONAL GROUP %	1 <sup>ST</sup> GEN %
<i>Royale</i>	7%	
<i>Silver</i>	8%	3%
<i>Gold</i>	9%	4%
<i>Platinum+</i>	10%	5%

(your personal volume doesn't count)



# 3. COMMISSIONS



## 3.5 Rank Advancement Bonus

When you achieve the rank of Bronze Agent, you will be eligible for the first of many Rank Advancement Bonuses. Each time you advance, your bonus becomes larger.

### Requirements for Rank Advancement Bonuses

- Be an Active and Qualified Seacret Agent
- Close a pay week with the requirements of the next rank.

### RANK ADVANCEMENT AND BONUSES

	RANK ADVANCEMENT	ACTIVE AGENT (100 TPV)	LEFT TEAM (4 WK QV)	RIGHT TEAM (4 WK QV)	LIFESTYLE BONUS (EVERY 4 WEEKS)
SALES	\$250	BRONZE	2,000	2,000	
	QUALIFICATION OPTION: 4,000 TPQV of which 50% can be personal orders				
	\$500	ROYALE	5,000	5,000	\$500
LEADERSHIP	NEW \$1,000	SILVER	8,000	8,000	\$600
	NEW \$1,500	GOLD	14,000 + BRONZE	14,000 + BRONZE	\$800
	\$5,000*	PLATINUM	20,000 + BRONZE	20,000 + BRONZE	\$1,200
	\$7,000*	RUBY	40,000 + SILVER	40,000 + SILVER	\$1,400
	\$10,000*	DIAMOND	80,000 + GOLD	80,000 + GOLD	\$1,600
	\$40,000*	BLUE DIAMOND	200,000 + PLATINUM	200,000 + PLATINUM	\$2,000
	\$100,000*	RED DIAMOND	400,000 + RUBY	400,000 + RUBY	\$3,000
	\$250,000*	CROWN	800,000 + DIAMOND	800,000 + DIAMOND	\$4,000
\$1,000,000*	CROWN ROYALE	2,000,000 + BLUE DIAMOND	2,000,000 + BLUE DIAMOND	\$6,000	

Agents must be Active and Qualified to qualify for all ranks. All rank requirements must meet lower rank requirements to advance to the next rank. Leadership requirements must be in Enroller Tree.

\*\*Platinum and higher rank advancement bonuses are paid in installments.

RANK	TOTAL RANK BONUS	INSTALL AMOUNT	INSTALL	3 INSTALL REQUIREMENTS	PERIOD TO EARN
Platinum	\$5,000	4	\$1250	With Every 4 Additional Weeks Qualified	52 Weeks
Ruby	\$7,000	4	\$1750	With Every 4 Additional Weeks Qualified	52 Weeks
Diamond	\$10,000	4	\$2500	With Every 4 Additional Weeks Qualified	52 Weeks
Blue Diamond	\$40,000	4	\$10,000	With Every 4 Additional Weeks Qualified	104 Weeks
Red Diamond	\$100,000	4	\$25,000	With Every 4 Additional Weeks Qualified	104 Weeks
Crown	\$250,000	4	\$62,500	With Every 4 Additional Weeks Qualified	104 Weeks
Crown Royale	\$1,000,000	4	\$250,000	With Every 4 Additional Weeks Qualified	104 Weeks

Installment earned spread over a payment schedule. First installment paid upon achievement.

# 3. COMMISSIONS



## RED DIAMOND + INSTALLMENT PAYMENT SCHEDULE

RANK	TOTAL RANK BONUS	INSTALL AMOUNT	INSTALL	INSTALL QUALIFICATIONS	PAYMENT SCHEDULE
Red Diamond	\$100,000	4	\$25,000	1st Installment - Earned on Achievement  2nd-4th Installment - Earned with every 4 additional weeks qualified. *52 weeks to qualify	Installment Payment Schedule Week 1 = \$15,000 USD 4 Subsequent weeks = \$2500 USD * You can receive multiple installment payments at a time if qualified to receive
Crown Agent	\$250,000	4	\$62,500	1st Installment - Earned on Achievement  2nd-4th Installment - Earned with every 4 additional weeks qualified. *52 weeks to qualify	Installment Payment Schedule Week 1 = \$20,000 USD 10 Subsequent weeks = \$4250 USD * You can receive multiple installment payments at a time if qualified to receive
Crown Royale	\$1,000,000	4	\$250,000	1st Installment - Earned on Achievement  2nd-4th Installment - Earned with every 4 additional weeks qualified. *52 weeks to qualify	Each Installment Payment Schedule Week 1 = \$50,000 USD 16 Subsequent weeks = \$12,500 USD * You can receive multiple installment payments at a time if qualified to receive

### ACHIEVED RANK (OR HIGH RANK) VERSUS PAID RANK

Your “Paid Rank” is determined by where you close out each business week. It is entirely possible to move down ranks. For example, you may achieve the rank of Crown Agent at the end of the week, but drop back down to Red Diamond in the following week.

Once you achieve a rank, that becomes your “Achieved Rank.” Your Achieved Rank never decreases, regardless of what your “Paid Rank” is. For example, even though you may have achieved the rank of Crown Agent one week, but dropped down to Red Diamond the following week, you will always be recognized as a Crown Agent in the eyes of the Seacret Family.

# 3. COMMISSIONS



## 3.6 Leadership Check Match Bonus

Paid As Bronze or higher Agents are eligible to receive a Leadership Check Match for simply helping other Agents achieve success. The Leadership Check Match enables you to earn up to 20% on the Team Commission of Agents that you help achieve Bronze Rank or higher within your enroller tree.

### Requirements for Leadership Check Match Bonus

- Be an Active and Qualified Seacret Agent
- Be Paid As Bronze or higher
- Have a Bronze or higher Agent in your enroller tree

### LEADERSHIP CHECKMATCH PAYOUT

Earn up to 20% on the dollar amount earned from the Team Commission Binary Cycle of Agents that are ranked Bronze or higher in your openline tree in accordance to the chart below.

Generation	Bronze	Royale	Silver	Gold	Platinum	Ruby	Diamond & Higher
1	20%	20%	20%	20%	20%	20%	20%
2			10%	10%	10%	10%	10%
3					10%	10%	10%
4							10%

### LEADERSHIP CHECKMATCH EXAMPLE

In Week 215, Tom is a Gold Agent, who is the direct enroller of Bronze Agent Jill. Jill directly enrolled Royale Agent Mary, who directly enrolled Bronze Agent John.

For Week 215, Royale Agent Mary has a Binary Match of 900 to 1,800 which produces her a Team Commission of \$135. In the same week, Bronze Agent John has a Binary Match of 2,100 to 4,200 which produces him a Team Commission of \$315 (see Team Commissions).

As a “paid as” Gold Agent, Tom is eligible for a Leadership Check Match Bonus. Since Tom is a Gold Agent and eligible to receive this bonus for 2 generations, he will receive 20% of the dollar amount of Mary’s payout, and 10% of the dollar amount of John’s payout.

**Payout from Mary:**  $\$135 \times 20\% = \$27$  Leadership Check Match

**Payout from John:**  $\$315 \times 10\% = \$31.50$  Leadership Check Match

**Total Leadership Check Match Payout for Tom = \$58.50**

In the above example, if Tom were only ranked Bronze or Royale, he would still receive a \$30 Leadership Check Match Bonus for Mary’s Team Commission payout, but not for John. This is because Bronze and Royale Agents are only eligible for 1 generation of Leadership Check Match Bonuses.



# 3. COMMISSIONS



## 3.7 Lifestyle Bonus

At Seacret, we reward Royale and higher Agents with a Lifestyle Bonus every 4 weeks that can be used toward anything that drives their dreams, that could be a car, home, whatever the Agent chooses!

Requirements for the Lifestyle Bonus

- Be an Active and Qualified Seacret Agent
- Be paid rank Royale or higher
- Maintain Royale or higher rank for 4 consecutive weeks in a rolling 4-week cycle.

The week after an Agent rank advances to Royale Agent, the Agent starts the Lifestyle Bonus 4-week qualification cycle. You must maintain at least Royale each commission week for all 4 weeks in a given cycle to receive the Bonus. If this is achieved, the Agent will receive their Bonus in the 4th week.

### LIFESTYLE BONUS PAYOUT

Royale	Silver	Gold	Platinum	Ruby	Diamond	Blue Diamond	Red Diamond	Crown	Crown Royale
\$500	\$600	\$800	\$1,200	\$1,400	\$1,600	\$2,000	\$3,000	\$4,000	\$6,000

### LIFESTYLE BONUS EXAMPLE

As mentioned above, the Lifestyle Bonus works in a 4-week cycle. You must maintain a given rank every week of that cycle to receive that Rank's Lifestyle Bonus. If, in a given cycle, you maintain Royale or Above for all 4 weeks but achieve different ranks for different weeks of that cycle, your Bonus will reflect the lowest rank achieved.

Weeks	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9
Rank	Achieved Royale	Royale	Royale	Royale	Royale	Royale	Royale	Royale	Royale
Payout	\$0	\$0	\$0	\$0	\$500	\$0	\$0	\$0	\$500
Weeks	Week 10	Week 11	Week 12	Week 13	Week 14	Week 15	Week 16	Week 17	Week 18
Rank	Silver	Silver	Silver	Silver	Bronze	Silver	Silver	Silver	Silver
Payout	\$0	\$0	\$0	\$600	Start Over	\$0	\$0	\$0	\$600
Weeks	Week 19	Week 20	Week 21	Week 22	Week 23	Week 24	Week 25	Week 26	Week 27
Rank	Royale	Silver	Silver	Royale	Silver	Silver	Gold	Silver	Platinum
Payout	\$0	\$0	\$0	\$500	\$0	\$0	\$0	\$600	\$0
Weeks	Week 28	Week 29	Week 30	Week 31	Week 32	Week 33	Week 34	Week 35	Week 36
Rank	Platinum	Ruby	Platinum	Ruby	Ruby	Ruby	Ruby	Platinum	Platinum
Payout	\$0	\$0	\$1,200	\$0	\$0	\$0	\$1,400	\$0	\$0

# 3. COMMISSIONS



## 3.8 Kickstart Program and Mission Mentor Bonuses

### PURCHASE AGENT PRODUCT PACKS AND RECEIVE FIRST CUSTOMER GRATITUDE OFFERS:

Agent Product Packs are available to new and existing Agents to kickstart and grow business. Agents have a one-time opportunity to purchase each product pack up to the pack purchase limit. If the maximum limit is not purchased for that specific product pack at the same time, then that pack cannot be repurchased in the future. Example: If an Agent purchases 2 WOW Packs and 1 Wellness Pack in an order, then they may not return in the future to purchase a WOW Pack or a Wellness Pack.

Gratitude Offers only apply to the first purchase of each Product Pack. The Gratitude Offer links will be available in the Back Office (under My Gratitude Offers) and will remain available for the first full 7 weeks after the pack was purchased.

AGENT PRODUCT PACKS (Optional)	AGENT PRICE	QV/CV	SAVINGS PERCENTAGE	CUSTOMER GRATITUDE OFFERS *	PURCHASE LIMIT
WOW Pack	\$200.00	200/100	44% OFF RETAIL	4	2
Wellness Pack	\$300.00	300/150	43% OFF RETAIL	4	2
Foundational Skincare Pack	\$375.00	375/188	43% OFF RETAIL	6	2
Spa Pack	\$450.00	450/225	44% OFF RETAIL	6	2
Age Defying Skincare Pack	\$550.00	550/275	45% OFF RETAIL	8	2
Have it All Pack	\$1,850.00	2000/900	49% OFF RETAIL	30	1

*Note. The purchase of any Agent Product Pack is optional and not required to become an Independent Agent with Seacret.*

### GRATITUDE OFFERS FOR FIRST TIME CUSTOMERS

First Time Customer Gratitude Offers in Agent Product Packs are special offers exclusively for Agents to offer to their first-time Customers. In turn, Customers receive 20% off VIP price of Life by Seacret Collections and 50% off VIP price of one Collection Bonus Item, plus have the one-time option to lock in this great value by selecting Easy Reorder. Gratitude Offers are intended for Agents to kickstart their Customer base. Gratitude Offer Links are found in the Back Office (under My Gratitude Links) and Agents must extend Gratitude Offers, plus Customers must use Gratitude Offers, within the first for 7 weeks of the Agent's purchase of the pack.

### KICKSTART PROGRAM:

Agents in their first full 7 weeks in business are eligible to earn **additional Bonus incentives** for achieving 3 simple missions:

#### Mission 1

**Achieve 500 Total Personal Volume (TPQV)\***

Up to 250 TPQV may be from Personally Enrolled Agents TPQV.

**REWARD**  
**\$50 Product Credit**



#### Mission 2

**Achieve +300 additional TPQV (cumulative 800 TPQV)**

Up to 400 TPQV may be from Personally Enrolled Agents TPQV.

**REWARD**  
**\$100 Product Credit**



#### Mission 3

**Achieve +400 additional TPQV (cumulative 1200 TPQV)**

Up to 600 TPQV may be from Personally Enrolled Agents TPQV.

**REWARD**  
**\$250 Product Credit**



\*Total Personal Qualifying Volume (TPQV) = Qualifying Volume (QV) from all Personal Orders and Personal Customer Group Orders.

# 3. COMMISSIONS



## MISSION MENTOR BONUSES

For every personally enrolled Kickstart Agent that achieves the Kickstart Missions a Mentor Bonus is paid to the Enroller.

MISSIONS	MENTOR BONUS	CUMULATIVE TOTAL
Mission 1	\$50	\$50
Mission 2	\$30	\$80
Mission 3	\$40	\$120

## SENIOR MISSION MENTOR BONUSES

The first upline Royale or Above will receive a Senior Mission Mentor Bonus.

MISSIONS	SENIOR MENTOR BONUS	CUMULATIVE TOTAL
Mission 1	\$25	\$25
Mission 2	\$15	\$40
Mission 3	\$40	\$80

## 3.9 Annual Trips, Conferences, Leadership Events

### ANNUAL TRIPS

Qualify and enjoy exotic vacations around the world to places like Fiji and Hawaii.



### ANNUAL CONFERENCES

Attend the Seacret Annual Conference and receive training and leadership development.





# 4. RECEIVING YOUR COMMISSIONS



All commissions are processed on a weekly basis. A “Commission Week” is considered the period of time between 12:00 AM Pacific Time on a Tuesday, through 11:59 PM Pacific Time the following Monday. All bonuses earned during that period of time will pay out together.

## 4.1 Commission Payment Methods

Agents receive their commissions through Seacret Pay. With Seacret Pay, we will transfer your commissions directly to your Seacret Pay account, however, a minimum of \$22 must be earned before it can be transferred. Once the funds are in your account, you may elect to transfer the funds directly to your bank account, or load the funds onto a pay card that can be used like a debit card.

### **SIGNING UP FOR SEACRET PAY**

To sign up for Seacret Pay, log in to your Backoffice and select the Gear Icon in the upper left corner near your name. From the menu that appears, select Seacret Pay (FIGURE A) From here, you will see a series of on-screen prompts that will guide you through the process.

## 4.2 Commission Payout

Weekly Payout – All commission is paid out through weekly Seacret Pay transfers. All commissions earned during a commission week are added together and paid to the Agent in one lump sum. Commissions are processed on the 2nd Friday following the close of the commission week.

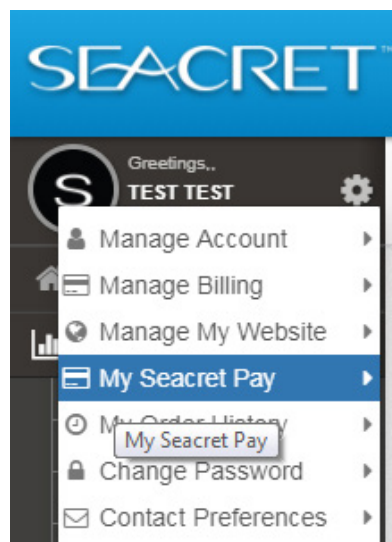


FIGURE A



# 4. RECEIVING YOUR COMMISSIONS

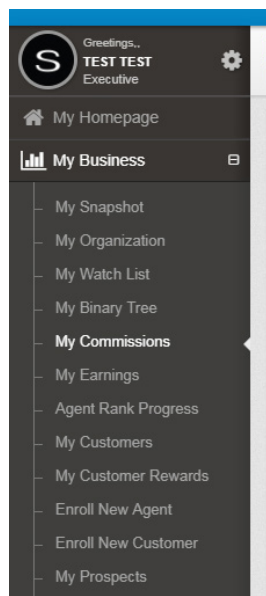


## 4.3 Understanding Your Commissions

Should you have questions regarding your commissions, you can simply log in to your Backoffice to see what you're being paid. Once you log in, click on the "My Business" tab on the left side of your Backoffice. From there, you can either click "My Commissions" or "My Earnings." (FIGURE B)

You will see a week-by-week breakdown of your weekly earnings. Selecting a specific week in the "Weekly Commissions" viewer will allow you to see a further breakdown of the types of bonuses and commissions you earned during that week.

Please note that fluctuation may occur in "Real-time Commissions" as a result of changes in your team, returned or canceled orders, and other factors. Commission and Bonus payout amounts are not final until a commission period is closed and accepted.



Should you have any additional questions about your commissions, please contact your Agent or our support team at [support@seacretdirect.com](mailto:support@seacretdirect.com).

# 5. SEACRET TERMS & DEFINITIONS



- AGENT** A person or business entity that is enrolled in SEACRET. Agents are entered in the database with their own user ID number. An Agent may enroll other Agents into SEACRET and acquire Retail Customers and VIP/Elite Customers.
- ACTIVE AGENT** To be Active, an Agent must always maintain 100 Total Personal Qualified Volume (TPQV) which is accumulating in a 4-week period.
- BINARY CYCLE** A Binary Cycle occurs when a minimum of 300 lesser group volume is produced with 600 greater group volume—an Agent is paid \$45. An Agent must be Active and Qualified. Binary Cycles are in increments of 300 on the lesser leg and doubled on the greater leg. Possible cycles: 300 to 600; 600 to 1,200; 900 to 1,800; and so on.
- BINARY TREE** The Binary Tree begins with the Agent and includes their entire downline. An Agent can have a maximum of 2 legs in the Binary tree—referred to as a Left Leg or Left Group and a Right Leg or Right Group. When an Agent enrolls a New Agent, they can be placed into either the Left Group or the Right Group.
- BINARY TREE DOWNLINE** All first-level Agents in the Binary Tree and their first-level Agents, and so on, until the end of the Binary Tree is reached.
- QUALIFYING VOLUME (QV)** These are points assigned to each product/set and is used to determine Active status and Rank Advancement and other promotions and bonuses. One (1) QV does not correlate to a specific dollar amount, as QV is used across all markets and currencies.  
*Formerly BV*
- COMMISSION WEEK** A weekly Commission Period begins Tuesday morning at 12:00 AM Pacific Time and ends the following Monday night at 11:59 PM Pacific Time
- COMMISSIONABLE VOLUME (CV)** Commissionable Volume are points assigned to each product/set and is the volume that goes into the left group and right group volumes and is used for determining bonuses and commissions. CV does not always equal QV, as CV is reduced for products sold at a reduced price.
- CUSTOMER GROUP** All personally enrolled customers (retail and VIP) and customers of those customers to the end of the line of enrollment.
- CUSTOMER GROUP VOLUME** The sum of all QV over the last 4 weeks from an Agent's Customer Group Retail and VIP Customer orders.
- ENROLLER TREE** The Enroller Tree begins with the Agent and includes anyone enrolled below them. An Agent can have an unlimited number of legs in the Enroller tree.
- ENROLLER TREE DOWNLINE** All first-level Agents in the Enroller Tree and their first-level Agents, and so on, until the end of the Enroller Tree is reached.

# 5. SEACRET TERMS & DEFINITIONS



<b>LEFT GROUP VOLUME (LGV)</b>	The accumulation of CV from all product orders placed by Retail Customers, VIP/Elite Customers, and Agents that are placed in the downline of the Agent's left leg (in the Binary Tree, excluding personally enrolled Retail and VIP/Elite Customers). An Agent must be Active to accumulate LGV.
<b>LESSER VOLUME LEG</b>	The left leg or right leg of an Agent's Binary Tree that has the lesser amount of CV in a given period.
<b>PERSONAL VOLUME (PV)</b>	The sum of QV over the last 4 weeks (the current week plus the previous 3) from an Agent's personal transactions. PV does NOT include QV from VIP/Elite Customers.
<b>QUALIFIED</b>	An Agent is considered Qualified when they personally enroll an Active Agent on their left leg and their right leg or two Customers with a minimum of 100 QV each.
<b>RIGHT GROUP VOLUME (RGV)</b>	The accumulation of CV from all product orders placed by Retail Customers, VIP/Elite Customers, and Agents that are placed in the downline of the Agent's Right Leg (in the Binary Tree, excluding personally enrolled Retail and VIP/Elite Customers). An Agent must be Active to accumulate RGV.
<b>EASY RE-ORDER</b>	This is a future recurring order Customers typically have scheduled at a frequency of their choosing.
<b>AUTO-SHIP</b>	This is a future recurring order Agents typically have scheduled at a frequency of their choosing.
<b>TOTAL PERSONAL QUALIFYING VOLUME (TPQV)</b>	The sum an Agent's QV from VIP/Elite Customers, Retail Customers, and personal purchases of the Agent. (Includes all customers in your customer group) in the current week.
<b>TPQV 4</b>	The sum an Agent's QV from VIP/Elite Customers, Retail Customers, and personal purchases of the Agent at the wholesale price. (Includes all customers in your customer group) in the previous 4 week (current week + previous 3).
<b>TPQV 7</b>	The sum an Agent's QV from VIP/Elite Customers, Retail Customers, and personal purchases of the Agent at the wholesale price. Includes all Customers in your customer group for current week plus first full 7 weeks (week of enrolment + full 7 weeks).

The income representations and examples set forth in this document are hypothetical examples that are intended to explain the components and operation of the Seacret Direct Compensation Plan. These hypothetical examples are not representative of the income, if any, that you may earn as a Seacret Agent through the Seacret Direct Compensation Plan. These figures should not be considered as guarantees or projections of your actual earning or profits. Any guarantee of earnings, whether made by Seacret Direct or a Seacret Agent, would be misleading. Success with Seacret Direct results only from successful sales efforts, which require hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.